

RACK RATES

SIMBAVATI

LODGE COLLECTION

Tanzanian Collection Rack Rates 2023-2024

Operating Company:
Eco Lodge Africa Limited
P.O. Box 1725
Moshi
Tanzania

Eco Lodge Africa Limited is referred to as
"Simbavati" in this agreement



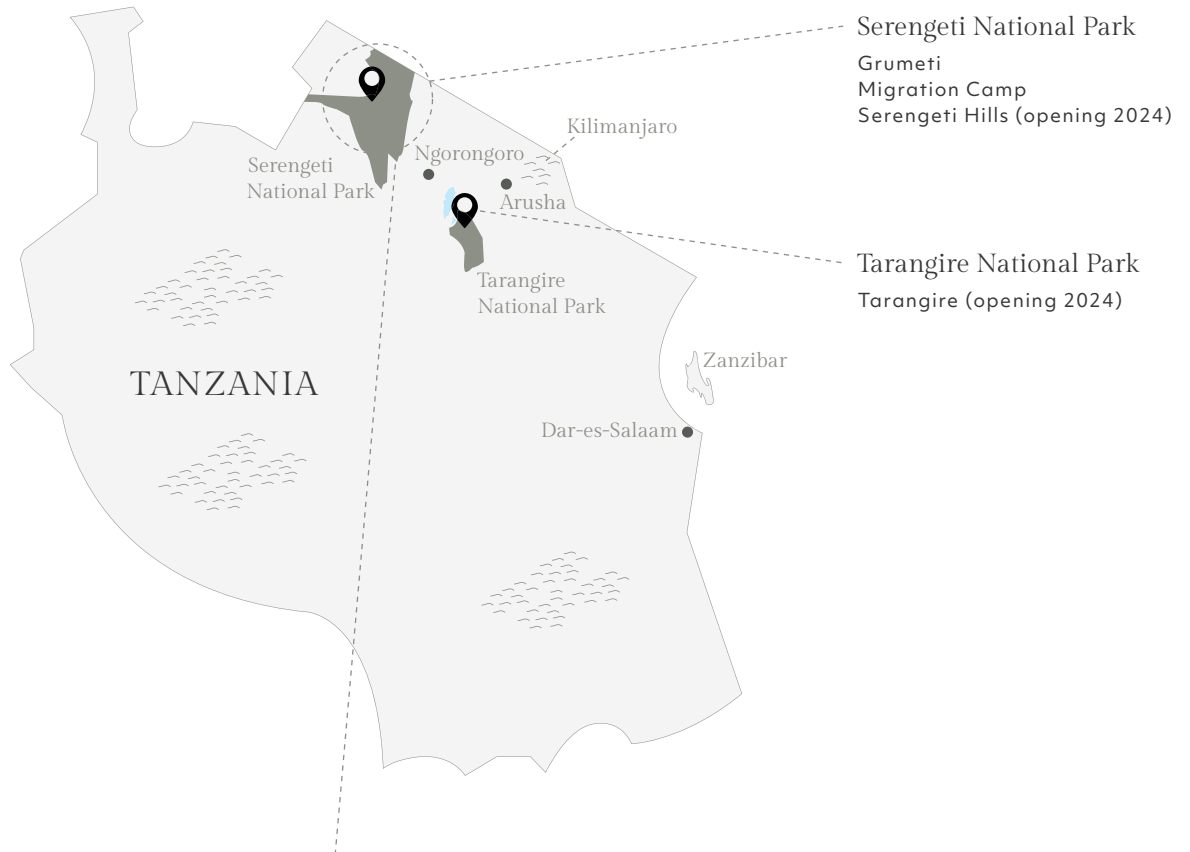
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Simbavati Collection Location Map

SIMBAVATI
LODGE COLLECTION



Simbavati Lodge Collection | +27 87 151 4520 | res@simbavati.com | For safari packages: tzsafaris@simbavati.com

Operating Company: Eco Lodge Africa Limited, P.O. Box 1725, Moshi, Tanzania,
Reg no. 74090, TIN No, 109-702-951

www.simbavati.com

Safari Collection Tanzania

Rates 2023-2024



SIMBAVATI GRUMETI			Green Season	Peak Season	Green Season	High Season	Peak Season
Room Type	Max Guests	Basis	Game Package				
			01 Nov 2023 - 19 Dec 2023	01 Jul 2023 - 31 Oct 2023 20 Dec 2023 - 07 Jan 2024	16 May 2024 - 31 May 2024 01 Nov 2024 - 19 Dec 2024	08 Jan 2024 - 31 Mar 2024	01 Jun 2024 - 31 Oct 2024 20 Dec 2024 - 05 Jan 2025
Family Tent (2 tents)	2 adults + 2 children	Sharing pp	\$560	\$935	\$595	\$725	\$990
		3rd/4th person	\$425	\$705	\$450	\$545	\$745
		Child	\$285	\$473	\$300	\$370	\$505
Luxury Safari Tent (10 tents)	2 adults	Sharing pp	\$560	\$935	\$595	\$725	\$990
		Single	\$745	\$1,245	\$790	\$965	\$1,320

* Simbavati Grumeti is closed from 1 April 2024 to 15 May 2024

Prices are subject to change. In the event of any price increases in government imposed taxes, fuel prices, hotel charges and taxes, tourism levies, 3rd party supplier price increase or introduction of any new taxes of levies of any nature, Simbavati reserves the right to pass the increases on to clients.

Safari Collection Tanzania

Rates 2023-2024



SIMBAVATI MIGRATION CAMP			Northern Region		Southern Region		
			Peak Season	Peak Season	Peak Season	High Season	Peak Season
			01 Aug 2023 - 31 Oct 2023	16 Jun 2024 - 31 Oct 2024	20 Dec 2023 - 07 Jan 2024	08 Jan 2024 - 31 Jan 2024 01 Mar 2024 - 20 Mar 2024	01 Feb 2024 - 29 Feb 2024 20 Dec 2024 - 05 Jan 2025
Room Type	Max Guests	Basis	Game Package				
Family Mobile Tent (1 tent)	2 adults + 2 children	Sharing pp	\$935	\$990	\$935	\$725	\$990
		3rd/4th person	\$705	\$745	\$705	\$545	\$745
		Child	\$473	\$505	\$473	\$370	\$505
Mobile Tent (5 tents)	2 adults	Sharing pp	\$935	\$990	\$935	\$725	\$990
		Single	\$1,245	\$1,320	\$1,245	\$965	\$1,320

* Simbavati Migration Camp is open from 16 June to 31 October and 20 December to 20 March. During these periods the location of the Camp is as follows:

	Dates	Location	Access Airstrip
Northern Region	16 June to 31 October	Northern Serengeti National Park, Mara River Region	Kogatende
Southern Region	20 December to 20 March	Southern Serengeti National Park	Ndutu

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Safari Collection Tanzania

Activities, Excursions and Extras

Prices are NET and per person unless stated otherwise. All prices **exclude park fees/concession fees**. Activities, excursions and extras are subject to availability and must be pre-booked.

SIMBAVATI GRUMETI	NET
Activities and Extras	
Fort Ikoma Airstrip transfer, shared (per person)	\$45
Scheduled and shared game drive in the morning or evening (per person)	\$95
Guided walking safari, approximately 2 hours, including a bush breakfast (per person, minimum 2 guests)	\$125
Night safari drive, shared (per person, minimum 2 guests and subject to night game drive concession fee)	\$105
Bush breakfast (minimum 4 guests, per person)	\$75
Seronera Airstrip transfer, shared (per person)	\$125
Shared transfer from/to Simbavati Migration Camp, approximately 100km (per person)	\$125
Exclusive use of a safari vehicle with driver guide (per vehicle, minimum three nights, subject to availability, Rack \$530)	\$424
Balloon safari (per person)	\$600
Bush lunch (minimum 4 guests, maximum 6 guests, rate per person)	\$75
Bush dinner (minimum 4 guests, maximum 6 guests, rate per person)	\$85
Picnic lunch box on day of departure (per person)	\$25
Extra lunch at lodge (per person)	\$45
International tour leader accommodation (per person)	TBC

SIMBAVATI MIGRATION CAMP	NET
Activities and Extras	
Ndutu Airstrip transfer to Southern Serengeti site, shared (per person)	\$45
Kogatende Airstrip transfer to Northern Serengeti site, shared (per person)	\$45
Scheduled and shared game drive in the morning or evening (per person)	\$95
Seronera Airstrip transfer to Southern Region Camp, shared (per person)	\$125
Exclusive use of a safari vehicle with driver guide (per vehicle, minimum three nights, subject to availability, Rack \$530)	\$424
Balloon safari (per person)	\$600
Picnic lunch box on day of departure (per person)	\$25
Extra lunch at lodge (per person)	\$45
International tour leader accommodation (per person)	TBC

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Simbavati Offers

Terms Applicable to All Offers

- These offers are applicable to Simbavati East Africa Lodges
- Simbavati Offers are not combinable
- All offers are not valid over the Festive Season (21 Dec 2023 to 07 Jan 2024, 21 Dec 2024 to 05 Jan 2025)

Opening Special - Two nights or more

- 20% discount for stays of 2 to 3 nights
- Valid until 30 June 2024

Opening Special - Stay 4, Pay 3

- Stay 4 nights at any one Simbavati lodge and only pay for 3
- Valid until 30 June 2024

Opening Special - Stay 5, Pay 4

- Stay 5 nights and only pay for 4
- Includes one road transfer between Simbavati lodges
- Minimum 2 lodges
- Additional nights will receive a 20% discount
- Valid until 19 Dec 2024

Combo Offer

- 8% discount: Combine 2 Simbavati lodges for a total of 4 nights
- 10% discount: Combine 2 Simbavati lodges for a total of 5 nights
- 12% discount: Combine 2-3 Simbavati lodges for a total of 6-7 nights
- 15% discount: Combine any Simbavati lodge for a total of more than 8 nights
- Minimum 2 nights at any one lodge

Honeymoon

- Stay 3 or more nights and one partner receives a 40% discount. Bottle of wine on arrival/in room
- Marriage certificate valid within 6 months from date of wedding and must be presented at check-in

Please refer to the offers page on the Simbavati website for other seasonal offers (www.simbavati.com/rates-and-offers).

Simbavati Safari Packages

Simbavati has introduced pre-costed packages in order to make your safari planning easier. These packages are based on private departures, utilising the best of Simbavati in Tanzania's northern circuit.

Please note, all prices are quoted in United States Dollars on NET per person sharing basis (including park fees and VAT). Due to camp closures, packages are not operated throughout the year. Please enquire for options on non-specified dates.

Contact tzsafaris@simbavati.com or +27 (0)21 418 5170 to book.

	01 Aug 2023 - 31 Oct 2023		20 Dec 2023 - 07 Jan 2024		08 Jan 2024 - 31 Mar 2024		16 Jun 2024 - 31 Oct 2024		20 Dec 2024 - 05 Jan 2025	
Basis	Fly and Drive	By Road	Fly and Drive	By Road	Fly and Drive	By Road	Fly and Drive	By Road	Fly and Drive	By Road
Simbavati Tanzania Safari - 5 night package										
Per Person Sharing	\$5,260	N/A	\$6,372	N/A	\$4,750	N/A	\$6,435	N/A	\$6,875	N/A
Single supplement	\$1,240	N/A	\$1,550	N/A	\$960	N/A	\$1,485	N/A	\$1,650	N/A
Simbavati Tanzania Safari - 8 night package										
2 persons	\$7,260	\$7,595	\$8,304	\$8,605	\$6,690	\$7,140	\$7,965	\$8,725	\$8,310	\$9,145
4 persons	\$6,690	\$6,445	\$7,830	\$7,400	\$6,100	\$5,980	\$7,390	\$7,585	\$7,720	\$7,915
6 persons	\$6,495	\$6,040	\$7,675	\$7,050	\$5,900	\$5,500	\$7,200	\$7,090	\$7,520	\$7,505
Single supplement	\$1,644	\$1,464	\$1,954	\$1,729	\$1,318	\$1,138	\$1,889	\$1,664	\$2,054	\$1,804
Simbavati Tanzania Safari - 10 night package										
2 persons	\$8,710	\$9,955	\$9,720	\$10,855	\$7,990	\$8,990	\$9,750	\$10,635	\$10,230	\$11,615
4 persons	\$8,025	\$8,615	\$9,040	\$9,430	\$7,305	\$7,545	\$9,125	\$9,285	\$9,320	\$10,175
6 persons	\$7,860	\$8,165	\$8,815	\$8,955	\$7,075	\$7,065	\$8,850	\$8,835	\$9,095	\$9,780
Single supplement	\$1,644	\$1,464	\$1,954	\$1,729	\$1,318	\$1,138	\$1,889	\$1,664	\$2,054	\$1,804
Zanzibar Extension	3 night	5 night	3 night	5 night	3 night	5 night	3 night	5 night	3 night	5 night
Per Person Sharing	\$1,555	\$1,995	N/A	\$1,995	\$1,555	\$1,995	\$1,555	\$1,995	N/A	\$1,995
Single supplement	\$188	\$313	N/A	\$313	\$188	\$313	\$188	\$313	N/A	\$313

Child and single traveller rates are available on request.

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Simbavati Safari Packages

Itineraries

Day to day itineraries are available on request

Simbavati Tanzania Safari - 5 night package

Starts and ends at Kilimanjaro International Airport (JRO), 5N/6D

- Meet and Greet at Kilimanjaro International Airport
- Flight from Kilimanjaro Airport to Fort Ikoma Airstrip
- 3 nights tented accommodation at Simbavati Grumeti on a Game Package basis
- Road transfer to Simbavati Migration Camp (North or South Serengeti)
- 2 nights tented accommodation at Simbavati Migration Camp on a Game Package basis
- Flight from Kogatende Airstrip, North Serengeti (Jun – Nov) or Ndutu Airstrip, South Serengeti (Dec – Mar) to Kilimanjaro International Airport (JRO)

Simbavati Tanzania Safari - 8 night package

Starts and ends at Kilimanjaro International Airport (JRO), 8N/9D

- Meet and Greet Kilimanjaro International Airport
- Road transfer from Kilimanjaro Airport to Arusha Hotel
- 1 night accommodation at Arusha Hotel (Partner property) on a Bed and Breakfast basis
- Transport by luxury safari vehicle (incl guide) from Arusha Hotel to Karatu Escarpment (Great Rift)
- 2 nights lodge accommodation at Karatu Escarpment Hotel (Partner property) on a Full Board basis
- Private full day excursion to Ngorongoro Conservation Area including Ngorongoro Crater descent and a packed lunch
- Transit to Simbavati Grumeti (transit options below)
- 3 nights tented accommodation at Simbavati Grumeti (Fly & Drive option on a Game Package basis, By Road option on a Full Board basis)
- Full day transfer/safari in luxury safari vehicle from Simbavati Grumeti to Simbavati Migration Camp
- 2 nights tented accommodation at Simbavati Migration Camp (Fly & Drive option on a Game Package basis, By Road option on a Full Board basis)
- Flight from Kogatende Airstrip, North Serengeti (Jun – Nov) or Ndutu Airstrip, South Serengeti (Dec – Mar) to Kilimanjaro International Airport (JRO)

Transit options to Simbavati Grumeti on day 4:

- "Fly & Drive" option: Transport by luxury safari vehicle to Lake Manyara Airstrip, flight from Lake Manyara Airstrip to Ikoma Airstrip, onward road transfer to the lodge (total transit time 4 hours)
- "By Road" option: Transport by luxury safari vehicle (including guide) from Karatu Escarpment to Simbavati Grumeti, including a safari in the Serengeti National Park en-route (total transit time 8 hours)

Simbavati Tanzania Safari - 10 night package

Starts and ends at Kilimanjaro International Airport (JRO), 10N/11D

- Meet and Greet Kilimanjaro International Airport
- Road transfer from Kilimanjaro Airport to Arusha Hotel
- 1 night accommodation at Arusha Hotel (Partner property) on a Bed and Breakfast basis
- Transport by luxury safari vehicle (incl guide) from Arusha Hotel to Tarangire National Park (safari en-route)
- 2 nights lodge accommodation at Tarangire National Park (Partner property) on a Full Board basis
- Transport by luxury safari vehicle (incl guide) from Tarangire National Park to Karatu Escarpment (Great Rift)
- 2 nights lodge accommodation at Karatu Escarpment Hotel (Partner property) on a Full Board basis
- Private full day excursion to Ngorongoro Conservation Area including Ngorongoro Crater descent and a packed lunch
- Transit to Simbavati Grumeti (transit options below)
- 3 nights tented accommodation at Simbavati Grumeti (Fly & Drive option on a Game Package basis, By Road option on a Full Board basis)
- Full day transfer/safari in luxury safari vehicle from Simbavati Grumeti to Simbavati Migration Camp
- 2 nights tented accommodation at Simbavati Migration Camp (Fly & Drive option on a Game Package basis, By Road option on a Full Board basis)
- Flight from Kogatende Airstrip, North Serengeti (Jun – Nov) or Ndutu Airstrip, South Serengeti (Dec – Mar) to Kilimanjaro International Airport (JRO)

Transit options to Simbavati Grumeti on day 6:

- "Fly & Drive" option: Transport by luxury safari vehicle to Lake Manyara Airstrip, flight from Lake Manyara Airstrip to Ikoma Airstrip, onward road transfer to the lodge (total transit time 4 hours)
- "By Road" option: Transport by luxury safari vehicle (including guide) from Karatu Escarpment to Simbavati Grumeti, including a safari in the Serengeti National Park en-route (total transit time 8 hours)

Simbavati Safari Packages

Itineraries

Day to day itineraries are available on request

Zanzibar Extension

Starts Serengeti lodge/Ends Zanzibar International Airport ZNZ, 3N/4D

- Fly from Serengeti (airstrip dependant on lodge selection) to Zanzibar Airport (ZNZ)
- Private road transfer from Zanzibar Airport to hotel
- 3-5 nights' Simbavati Zanzibar Partner property on a Full Board basis
- Private road transfer from hotel to Zanzibar Airport
- Flight from Zanzibar Airport (ZNZ) to Kilimanjaro Airport (JRO)
- Package includes a Stone Town Tour and a Spice Tour

*Minimum 5-night booking required for peak season (20 Dec - 7 Jan)

Driving times (approximate hours)

Kilimanjaro International Airport									
1 hour	Arusha town								
2.5 hours	1.5 hours	Tarangire National Park							
3 hours	2 hours	0.5 hours	Lake Manyara National Park						
3.5 hours	2.5 hours	1 hour	0.5 hours	Karatu town					
4 hours	3 hours	1.5 hours	1 hour	0.5 hours	Ngorongoro Crater Gate (NCCA gate)				
6.5 hours	5.5 hours	4 hours	3.5 hours	3 hours	2.5 hours	Naabi Hill Gate			
7.5 hours	6.5 hours	5 hours	4.5 hours	4 hours	3.5 hours	1 hour	Simbavati Migration Camp (South)		
10 hours	9 hours	7.5 hours	7 hours	6.5 hours	6 hours	3.5 hours	2.5 hours	Simbavati Grumeti	
12 hours	11 hours	9.5 hours	9 hours	8.5 hours	8 hours	5.5 hours	4.5 hours	2 hours	Simbavati Migration Camp (North)

Simbavati Safari Packages

General information

Methods of Booking Simbavati Tanzania Safari Packages

Simbavati Tanzania Safari packages are bookable by contacting tzsafaris@simbavati.com or +27 (0)21 418 5170.

Packages are subject to availability, and substitute properties/ routings may be offered as an alternative with possible cost increases or decreases due to availability constraints. All Packages are based on a minimum of 2 sharing adults. Child and single traveller rates are available.

Detailed itineraries will be provided at the time of booking. Tailor-made and add-on safaris throughout the East Africa region are available on request.

"By Road" versus "Fly and Drive" Package differences

Packages listed are broadly broken down into "By Road" or "Fly and Drive" categories.

Generally, the "Fly and Drive" packages try to minimise long transits by road, however still utilise a good amount of road and air transportation, and accommodation is booked on a combination of GP (Game Package) and FB (Full Board) basis. Larger groups (up to 4-6 passengers) who want to experience much of the National Parks by driving, will see material discounts due to the shared cost nature of vehicle utilisation in the "By Road" packages and accommodation is booked on a FB basis. Private safari vehicles are included on a private basis throughout in both package options (barring inter-camp transfers which may be on a shared basis). The return leg on all package types are by aircraft (so as to negate repetitive long transfers).

Note, roads in Tanzania can be rough, so please consult the driving times/distances table as a reference.

Game Package versus Full Board

Packages detail whether accommodation has been booked on a Full Board (FB) or Game Package Basis (GP).

As a general explanation, guests travelling on a Game Package will be under the full operation of the lodge (a lodge vehicle and driver will collect guests at the airstrip and return guests to the airstrip after their stay. All game activities are shared with other guests booked on a Game Package basis). Guests travelling on a Full Board basis will have arrived in their own pre-arranged safari vehicle, and will have safari activities conducted by their private driver/guide in this vehicle.

Exact FB and GP inclusions/exclusions for Simbavati properties are detailed on this rate sheet. Full Board accommodation has been utilised at Simbavati Partner Properties in these packages (so as to maintain a Simbavati standard throughout the itinerary).

Simbavati Partner Properties

From time to time a "Simbavati Partner Property" has been used in the Simbavati packages. It is important to note that this is not a Simbavati property, and has been utilised as Simbavati does not own or operate a property in this region. These properties are deemed to be of a comparable/acceptable standard to those levels found in a Simbavati property.

Simbavati Tanzania Safari Package Terms & Conditions

Simbavati Tanzania Safari Packages are operated independently of Simbavati Safari Lodges, and will be subject to different payment details, as well as terms and conditions (as detailed at the time of booking).

General Package Inclusions & Exclusions

Unless otherwise specified, packages include all details as outlined in the package descriptions (including park fees, concession fees, TDL levies, accommodation, meals as specified, local beverages, bottled water in vehicles, all logistics and stipulated activities) and Emergency Evacuation Insurance.

Package excludes all items not detailed in the packages, including international flights and related taxes, visas and medical requirements, items of a personal nature, premium beverages, optional or add-on activities and tipping.

Full package exclusions and inclusions will be detailed at time of booking. Please note, due to the unpredictable nature of government levies and taxes in the region, these fees are subject to change and billable if required post confirmation.

Add-Ons

	Per Person
Balloon Safari	On Request
Walking Safari (complimentary for Game Package guests)	\$125
Night Game Drive (complimentary for Game Package guests)	\$105
Traditional Masai Village Visit	\$30

Booking Conditions 2023-2024

Simbavati Grumeti

Inclusions

Game Package

- Accommodation, all meals, house wines and spirits, local beers, soft drinks, juices, water, scheduled open vehicle shared game drives, one walking safari (must be pre-booked) per two night stay, one shared night game drive per two night stay, one shared full day game drive (subject to park fees) per three night stay, wifi
- Return shared transfers to / from Fort Ikoma Airstrip
- Tourism development levy

Exclusions

Game Package

- All other drinks, private transfers or transfers not to / from Fort Ikoma Airstrip, flying doctors / medical evacuation, insurance, flights and airport taxes, spa treatments, gratuities, laundry service, other items of a personal nature
- Park fees, camping fees, night game drive concession fees and any other conservation fees if applicable

Child Policy

- All children stay at their parents' own risk
- We have no nanny services available
- There are age restrictions on walking safaris and certain activities
- Children 6 years and older are welcome
- Between 6 – 11 years: 50% of per person sharing rate when sharing with parents in a family tent
- 12 to 15 years old sharing with parents in a family tent or the 5 landscape tents: 3rd/4th person rate applicable

Season Closure

Closed from 1 April to 15 May

Activities

Open vehicle game driving & bird watching, walking safaris in morning or afternoon with walking guide and ranger. Walking can be done by children of 12 years and over. Walking cannot be guaranteed when grass levels may be too high for walking to be conducted safely or for any other unforeseen circumstances. Participation in walking safaris is at own risk and participation of children is at parents' risk. Night drives (at an extra charge), spa treatments (at an extra charge), watching nature & wildlife from camp.

Arrival and Departure Information

Check in time is 14h00 and check out time is 10h00.

Park Fees, Concession Fees, Camping Fees and Other Conservation Fees

Grumeti Wildlife Concession Fees (WMA)

- Adult - \$29.50 per person per night
- Child (6 to 15 years) - \$23.60 per person per night
- Night Game Drive Concession Fee - \$23.60 per person
- Motor Vehicle Entry Fee (TZ registration and less than 3,000kg) - \$12 (TZ\$26,000)

Park fees / Concession fees will be added to invoices for prepayment.

Guests transferring through the Serengeti National Park or doing an activity in the Serengeti National Park will need to pay the park fee for the day:

Serengeti National Park Fees

16 May to 14 March

- Adult - \$82.60 per person per day
- Child (6 to 15 years) - \$23.60 per person per day

15 March to 15 May

- Adult - \$70.80 per person per day
- Child (6 to 15 years) - \$23.60 per person per day

All fees are subject to change without notice and invoices will be amended accordingly. Other fees not listed above may be applicable.

Transfers and Access to Camp

- Fly to Fort Ikoma Airstrip and have a short transfer to the lodge (approximately a 20-minute transfer)
- Fly to Seronera airstrip and have a game drive in Serengeti National Park en-route to the lodge (approximately a 2-hour transfer, Serengeti National Park fees payable)
- Drive from Arusha (approximately 355 kms) to Simbavati Grumeti
- Coordinates: Latitude 2.1466 S Longitude 34.5898 E

Local Driver Guide Accommodation and Dining

- Local driver guides will pay Tsh20,000 (incl. VAT) per driver guide per night for their accommodation (sharing) and meals at the staff canteen
- Driver guide dining with guests will pay \$20 per driver guide per meal (includes one inclusive drink per meal)

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Booking Conditions 2023-2024

Simbavati Migration Camp

Inclusions

Game Package

- Accommodation, all meals, house wines and spirits, local beers, soft drinks, juices, water, scheduled open vehicle shared game drives
- Return shared transfers to / from Kogatende Airstrip in the North and Ndotu Airstrip in the South
- Tourism development levy

Exclusions

Game Package

- All other drinks, babysitting, private transfers or transfers not to / from airstrips, flying doctors / medical evacuation insurance, flights and airport taxes, gratuities, laundry service, other items of a personal nature
- Park fees, camping fees and any other conservation fees if applicable

Child Policy

- All children stay at their parents' own risk
- We have no nanny services available
- There are age restrictions on walking safaris and certain activities
- Children 6 years and older are welcome
- Between 6 – 11 years: 50% of per person sharing rate when sharing with parents in a family tent
- 12 years & older sharing with parents in a family tent: 3rd/4th person rate applicable

Season Closure

Closed from 20 March to 15 June 2023 and from 1 November to 19 December 2023

Activities

Game driving & bird watching, watching nature & wildlife from camp.

Arrival and Departure Information

Check in time is 14h00 and check out time is 10h00

Park Fees, Camping Fees and Other Conservation Fees

Seasonal Camp Fees (Serengeti)

July to September

- Adult - \$70.80 per person per day
- Child (6 to 15 years) - \$11.80 per person per day

October to June

- Adult - \$59.00 per person per day
- Child (6 to 15 years) - \$11.80 per person per day

Park fees / Concession fees will be added to invoices for prepayment.

For guests transferring to or from Ndotu Airstrip or doing an activity in Ndotu, the Ndotu Concession Fees will be payable. Please contact reservations for these fees.

All fees are subject to change without notice and invoices will be amended accordingly. Other fees not listed above may be applicable.

Transfers and Access to Camp

Northern Region - 16 June to 31 October	Southern Region - 20 December to 20 March
<ul style="list-style-type: none">• Fly to Kogatende Airstrip and have a short transfer to the lodge (approximately 15km)• Drive from Simbavati Grumeti via Tabora B Tanapa Gate to the camp (approximately 2 hours - 95km)	<p>Exact camp location to be confirmed</p> <p>Drive from Simbavati Grumeti via the Serengeti National Park (approximately 2 hours - 90km)</p>

Local Driver Guide Accommodation and Dining

- Local driver guides will pay Tsh.20,000 (incl. VAT) per driver guide per night for their accommodation (sharing) and meals at the staff canteen
- Driver guide dining with guests will pay \$20 per driver guide per meal (includes one inclusive drink per meal)

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Booking Conditions 2023-2024

General Booking Conditions

Confidentiality

The terms and conditions of this contract may not be posted, published or made available to third party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of our Net Tour Rates will lead to immediate termination of the agreement.

Alternative Accommodation

Very occasionally a confirmed booking may have to be re-routed, for whatever reason, and should such circumstances arise we will endeavor to move guests to an equivalent level property subject to availability and with prior consent from the operator/agent.

Provisional Bookings

Provisional bookings will only be held for 7 days; or 48 hours within 7 days of arrival or if Reservations specifies due to high demand. Thereafter the booking will automatically be released.

Payment Policy

- All reservations require a 20% deposit upon booking confirmation, to be paid within 7 days
- Final payment is due 45 days prior to your arrival
- All requests, confirmations and cancellations are only valid if in writing. Please ensure that you receive acknowledgment of your cancellation from our Reservations Department. The cancellation fee is a percentage of the full accommodation amount
- For reservations within 45 days of arrival, full payment is required upon confirmation
- Failure to pay on time may result in automatic cancellation of a booking with cancellation penalties payable to us and any third party as per their terms and conditions
- There is a 3% surcharge for any credit card payments

Cancellation Policy

- All cancellations must be made in writing to res@simbavati.com
- Up to 61 days prior to arrival: 20% cancellation fee
- 31 to 60 days prior to arrival: 50% cancellation fee
- 15 to 30 days prior to arrival: 75% cancellation fee
- 14 days prior to arrival: 90% cancellation fee
- All cancellation fees are calculated on the total booking value.
- Please note that 100% cancellation fees will be charged if guests decide to depart early while staying with us
- Additional fees may apply for cancellation of airline tickets, park and concession fees and other 3rd party services, which will be advised promptly after receipt of the written cancellation
- In the event that clients, for whatever reason, fail to join the safari or join after the confirmed departure date, no refund can be made for days/nights missed. It is the agent's responsibility to ensure that all clients traveling with us obtain full travel insurance valid from the date of confirmation of the safari, including cover against cancellation charges
- For any cancellation of bookings a credit note of 18% (VAT) will be issued which can be utilized against future bookings with a maximum validity of 12 months (1 year)
- Any credit notes are valid for 12 months from the date and time of issue. Failure to use the credit note within 12 months, will result in the balance being cancelled.

Baggage

Due to the use of small/light aircraft for bush travel with limited storage capacity, passengers may only use soft bags with a maximum total weight of 15kg. Limitations are strictly adhered to on all flights within Tanzania, and Regional flights to other East African countries. This limitation includes hand baggage.

Postponements and Amendments

Simbavati understands that changes to guest numbers or room nights may occur, and such changes are considered amendments rather than cancellations. However, if the amended booking results in a reduction of revenue of 25% or more and falls within the cancellation period, cancellation terms and conditions outlined above will apply. Simbavati allows for booking postponements (i.e. alternative dates) as long as they fall within 12 months and no expenses have been incurred, such as 3rd party cancellation fees, camping or concession fees, park fees, or any others not specified. If the postponement subsequently leads to a cancellation, the original cancellation terms will apply.

DMC Ground Handling Waiver

In the event of any cancellations, changes, or delays to client ground handling arrangements by any of our suppliers (including flights, transfers and accommodation bookings), Simbavati will make every effort to assist clients with rearrangements to minimize disruption to client itineraries. However, any costs incurred by Simbavati in this regard will be passed directly onto the client or agent. This includes, but is not restricted to, any missed flight connections, return of lost luggage to clients, as well as any requested changes to the itinerary made after the safari has started. Simbavati is not responsible for any travel arrangements made directly by the agent or the client involving any supplier of any services, other than bookings made directly through Simbavati.

Insurance

It is a requirement for all guests traveling with Simbavati, its affiliates, associate companies, or 3rd party suppliers to have comprehensive medical and travel insurance. The insurance policy must cover medical/emergency evacuation, baggage loss, flight delay, repatriation, changes to the trip due to circumstances beyond our control, 3rd party amendments or cancellation, change of itinerary, cancellation of safari, theft, and any other events that may incur a cost. If any of these events occur, the full cost must be paid in advance.

By booking with Simbavati, you agree to our terms and conditions, and you are fully responsible for ensuring that all your guests are insured. You acknowledge the risks involved in participating in safaris sold and operated by the company, and you accept full responsibility for these risks.

Simbavati, its employees, suppliers, and agents cannot be held responsible for any accidents, injuries, illnesses, or deaths that may occur during the safari, regardless of negligence on their part. We are not liable for any theft or loss of personal belongings that occur while clients are staying in our camps or using any services provided by us or by a 3rd party supplier.

Booking Conditions 2023-2024

General Booking Conditions

It is mandatory for all guests visiting Simbavati lodges to have Emergency Evacuation Cover, which is at the client's cost. Failure by agents to provide this cover for their clients may result in delays in medical evacuation, which can increase the risk of medical complications. We are not responsible for covering any costs incurred for medical treatment or evacuation while on safari, nor for any complications resulting from delayed medical evacuation.

Travel Documents and Health

Guests of Simbavati are personally responsible for ensuring that they have obtained and properly organized all necessary documentation for their trip, including passports, visas, travel permits, health certificates, and inoculations. The company, staff, and agents of Simbavati cannot be held responsible for any failure to comply with these requirements. To ensure a safe and healthy trip, guests are advised to seek recommendations from their GP or local travel clinic regarding sensible medical precautions while traveling. It is essential that all guests are covered by a comprehensive travel insurance policy from the moment their safari arrangements are confirmed. For travel to Tanzania, we strongly recommend that guests seek the advice of their local foreign office/state department. Please note that cancellation charges will apply if a confirmed trip is cancelled, regardless of the reason.

Force Majeure

"Force Majeure" means, in relation to the Company, any circumstances that arise beyond the reasonable control of the Company (including, but without limitation, war or threat of war, sabotage, civil disturbance, or requisition, acts of God, fire, accident, flood or explosion, sickness, quarantine, Government intervention, weather conditions or other untoward occurrences).

If the Company is affected by Force Majeure it shall as soon as practicable notify you of the nature and extent thereof.

The Company shall not be deemed to be in breach of these terms and conditions or otherwise be liable to you, by reason of delay in performance, or by non-performance of any of its obligations hereunder to the extent that any such delay or non-performance is due to any Force Majeure.

If the Company is affected by Force Majeure it shall be entitled to and may in its absolute and sole discretion, cancel or vary any arrangements or itinerary in relation to the safari. Payment of any refund by the Company as a result of the non-performance of any of the Company's obligations hereunder shall remain in its sole and absolute discretion although the Company shall use its reasonable endeavors to reimburse you where possible. However, the Company shall be entitled to deduct from any refund recoverable the reasonable actual and potential costs to the Company of the Force Majeure.

Regarding Civil unrest, once the Company has investigated the prevailing situation as it deems fit, it shall remain in the Company's sole and absolute discretion whether to proceed with the safari. You may in such circumstances cancel the trip. However, if, after having made all reasonable and proper inquiries, the Company is of the opinion that the trip may proceed, no refund will be payable to you and the provisions under refunds will apply.

Disputes

Disputes regarding reservations, payments or complaints about quality of service should be made in writing/email to the Reservations Department whilst guests are still in house so that we may be given the opportunity to rectify the problem, or thereafter within 14 days of departure to allow us to reasonably assist in resolving the matter.

Currency

All rates are in United States Dollars unless otherwise indicated.

Change in Rates

Rates are subject to change without prior notice. In the event of any such increase in rates we shall promptly advise and re-invoice the agent or client. We will attempt to honour any existing confirmed and deposited bookings in this case and pass on new rates accordingly.

Surcharges

Although the Company hopes that it will not have to levy surcharges, it reserves the right to do so on the invoiced amount should this become necessary due to increases forced upon us by any of our agents or suppliers as well as through exchange rate fluctuations, new government levies or taxes, changes to any government levies or taxes, changes in Park, Reserve, Conservation Area or Community fees. The Company will endeavor to notify you in writing as soon as it is aware of any likely surcharge. This surcharge will apply to all confirmed and invoiced safaris, regardless of whether payment has been received or not by us. Please note this can often occur with guests arriving on day 1 in the morning and leaving in the afternoon attracting lunch, park fees and GP additional services. Park and conservation areas allow a grace period of 15 minutes only beyond the permit exit time.

Photography

The Company reserves the right to make use of any photography or video footage taken on the safari by our staff or guests for general publicity purposes without payment or permission from the client or tour operator / agent.

Breach or Default of Contract

In the event the Tour Operator / Agent fails to comply with any of the above terms set in this Contract, Simbavati will consider the Tour Operator / Agent in Breach and/or in Default of the Contract. In the event of Default, and during the period of Default, the rates stated in this Contract may become invalid. Furthermore, Simbavati reserves the right to cancel any bookings of the Tour Operator whether paid for and or previously confirmed. Clearing the Default does not guarantee the re-instatement of the Contract, nor does it guarantee that any cancelled bookings will be re-instated. Simbavati reserves the right to terminate this agreement at any time, without prejudice to any other rights it may have, in the event that the Tour Operator / Agent fails to comply with this agreement.

Booking Conditions 2023-2024

General Booking Conditions

Defaults

Default of undisputed payment may result in the Tour Operator / Agent's clients being refused admittance to the lodge until payment is made. Rates quoted in this agreement are subject to scheduled payments being maintained. If delays occur the terms are subject to change and may lead to the withdrawal of these terms.

Insurance / Liability

All reservations and stays are confirmed on an understanding that:

- Tour Operator /Agent and client has the necessary awareness about the location of the lodge and the facilities available within the lodge. Guests booked with us must be well acquainted and fully aware and appreciate the real dangers and risks that are associated with the game reserves and/or wilderness camps arising from the presence of wild and dangerous animals, reptiles, birds and insects and the real risk of suffering bodily harm, injury, death and/or loss of to property which may arise as a result of an encounter with and/or the presence of wild animals and / or reptiles and / or birds whilst on the premises or property of one of our lodges.
- Appropriate insurance cover has been made by the Tour Operator / Agent or client. Guests must have a comprehensive insurance cover when paying for their deposits with confirmation to cover them in the event of cancellation, amendments, emergency evacuation, medical expenses, lost property and other risks, etc. On accepting to stay at a Simbavati lodge or camp, guest(s) in question agree that Eco Lodge Africa Limited or Simbavati shall not be held responsible for any or all of the following:
 - i. Damaged or loss of property of client(s) / guests howsoever caused.
 - ii. Illness, injury or death howsoever caused
 - iii. Accident or incidents of any nature involving client(s) / guests and or staff members of any tour company, when travelling to or from our camp or partaking in any activities arranged by, associated with or owned by Simbavati (Eco Lodge Africa Limited)

Banking Details

All payments shall be in United States Dollars.
Bank charges will be for the account of the sender.

Bank:	NMB Bank PLC
Bank Address:	Nelson Mandela Branch Kiusa Street Moshi Tanzania
Beneficiary Account Name:	Eco Lodge Africa Limited
Beneficiary Address:	Plot No. 34 Farm 181/182 Sabasaba Street Majengo Moshi Tanzania
Account Number:	40310135294 (USD)
Swift Code:	NMIBTZTZ
Reference:	Booking Reference Number
Remittance to be sent to	finance@simbavati.com.